

## 美国 F. W. BELL MODEL8030 三通道精密高斯计交货延迟通知

TO: 科研机构院校研究所及合同标的用户

SENDER: 深圳市凌创集宸科技有限公司/LINTRONICS TECHNOLOGY LTD

F. W. BELL 系美国 Pacific Scientific-OECO (美国太平洋宇航国防科技集团) 下直属企业 (现统一归入 Meggitt Equipment Group), 所有的出口产品均受美国联邦政府及相关海关部门的监督管理。F. W. BELL MODEL8030 可用于超导, 核磁, 基本粒子及一些高能物理研究等, 属于重点管制范畴, 由于前期及近期国际上一些非常紧张不稳定的国际局势, 美国联邦政府有对航天航空军用及相关科研设备产品及其相关部件进行严格的出口管制, 再加上原厂新一代产品本身所出现的一些软硬件的测试问题, 从而直接导致了主题产品的生产进度及生产交期延期等各方面的因素: 以下是原厂方面针对 8000 系列产品延期交货的一些具体回复, 请参考:

Below is the statement we are communicating with everyone. This is the latest status.

8010 Gaussmeters and Probes:

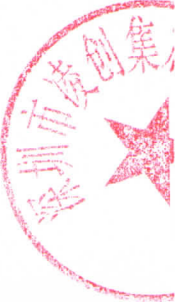
On Existing orders already booked - "We have been diligently developing the critical software that is required in our Calibration and Testing Stations for the 8000 Gaussmeters. At this time our software Programmers are debugging the software and we believe that we will have the equipment ready to use in Production between March 15<sup>th</sup> and March 30<sup>th</sup>. This is all dependent on the success and speed of software development and debugging. If this work is completed as we expect, our production Team will begin running completed units across the Tester / Calibrator and we will begin shipping shortly after. We are expecting that all of the backlog of the 8010 Units will be completed by the end of April or the first of May. Once all of the backlog is shipped, we will begin filling new orders received."

"When we announced the 8000 Series Gaussmeters we identified about 10 probes by highlighting them on the list that was sent to you that we were planning on stocking a small quantities. We are also evaluating the existing requested non-stocked probes that were requested during the initial receipt of the orders. This information may add additional probes to the Stock list.

"The key factor to remember is that Non-Stocked Probes could require 12 weeks or more to build depending on demand and line loading. The Actual lead-time would need to be quoted at the time of order placement to secure an accurate delivery date for the Non-Stocked Probes."

8030 Gaussmeters and Probes:

"We encountered borderline failures on the Final EMI Testing that we were not satisfied with. This caused us to redesign a couple key sections of the unit. This has delayed the delivery of this unit until the Middle of May or



the First of June. If the redesign and recertification proceeds faster, we will advise everyone of our progress. At this time, we are expecting to begin building 8030 units the end of May with Shipments of Backlog units beginning to ship around the end of June. Of course, all of this is predicated on the success of the recertification of the EMI Testing on the 8030 Unit. If you have an open order for these products, we will keep our Customers updated on our progress."

根据多次和原厂的协商，初步确认发货时间为6月底7月初左右。我们会定期和你们更新产品的最新状况，一有好的消息会最先通知你们！

我们非常抱歉因此而给你们带来的不便，希望多多谅解！



2012年3月14日星期三